

Richard Andrews

Personal & Contact Details

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Nationality: British

Date of Birth: 28th July 1963 (Aged 58)

Interests: Yachting, Music, Skiing



Profile: Captain 3000GT and Maritime Professional

- Experienced Customer **Project Manager**; Discovery and then Oyster Yachts
- Proven excellence in **Customer Liaison**
- First-Class **Communicator**
- **MCA 3000 Tonne Master** (Revalidated Jan 2019) + RYA **Ocean-Master**
- **Sail & Motor Yacht Captain**, training, deliveries and commissioning
- Demonstrable ability in **Fault Analysis** and **Quality Assurance**
- Engineering background
- Highly creative and **effective problem solving**

Education

2012	RYA Commercial Ocean Master Sail/Power/Instructor
2006	Foundation Certificate in Software Testing (Information Systems Examining Board)
2001	MCA Class iv Master Mariner 3000 tonnes (Revalidated January 2019)
1986	HNC Electronics / Telecoms – Bucks New University, (High Wycombe College)
1983	3-Year Apprenticeship with “British Telecom International” completed

Employment History: Marine Project Management, Technical Author, Training & Delivery skipper

Employer: Andrews Marine Services

Position: Independent Project Manager, Delivery and Training skipper, Tech Author

Period: July 2016 – Sep 2019, April 2020 – Present

Responsibilities:

- Currently Project Manager 125' Vintage Wooden Motor Yacht
- Also Project Manager 68' Oyster Sailing Yacht
- Control of budget and quality assurance
- Sourcing and organising appropriate workforce and associated logistics
- International Yacht delivery & logistics for Sunseeker, Princess & Fairline
- Writing technical documents & user-manuals for boat builders
- New Motor-Yacht design consulting
- Private-Yacht Project Manager, Skipper and Engineer

Project Manager Oyster Yachts

Employer: Oyster Yachts
Position: Project Manager
Period: Sept 2019 – April 2020 **Reason for leaving:** Made redundant Due to CV19

Responsibilities:

- Principle key company contact with (HNWI) customers; obtaining customer requirements, determining feasibility of specific requests
- Advising on available / appropriate options for new yachts
- Management of build projects across multiple sites and disciplines
- Advising on specifications both generally and particular to the build
- Communicating customer requirements to the tradesmen; problem-solving new concepts
- Creation and maintenance of detailed “Master Worklist” spreadsheets
- Principle customer representative throughout yacht build

Project Manager

Employer: Discovery Yachts (Manufacturer of sailing yachts >£1million)
Position: Project Manager
Period: April 2015 – July 2016 **Reason for leaving:** Made redundant (Brexit)

Responsibilities:

- Pioneered and chaired the multi-discipline “Build-Projects Working Group”
- Principle key company contact with (HNWI) customers; obtaining customer requirements, determining feasibility of specific requests
- Advising on available / appropriate options for new yachts
- Management of build information, coordinating external providers via email, telephone and face-to-face meetings, organising, collating and promulgating that information
- Communicating customer requirements to the tradesmen; problem-solving new concepts
- Creation and maintenance of detailed Build Specification spreadsheets
- Principle customer representative throughout yacht build

Temporary Ops/Maintenance Manager

Employer: Pure Latitude (20-yacht ownership scheme)
Position: Temp Operations Manager
Period: Nov 2014 – April 2015 **Reason for leaving:** Temp Contract

Responsibilities:

- Day to day management and maintenance of fleet of sailing and motor yachts
- Repair of electrics, mechanics and plumbing
- Planning of resources, and materials
- Running a small team of contractors
- Maintenance of accurate records

Chief Engineer, Fleet and Forts Maintenance Manager

Employer: Solent Forts (Spitbank, No Man's Land and Horse Sand Forts)
Position: "Chief Engineer" and fleet manager
Period: June 2013 – July 2014 **Reason for leaving:** Anti-social hours

Responsibilities:

- Marine superintendent
- Project Manager and Board-level Influencer
- Highly customer-orientated role – usually HNWI's & UHNWI's
- Captain of fleet of passenger vessel, RIB and workboat
- Responsible for maintenance, upkeep and technical problem solving for three sea forts

Electronics Engineer

Employer: Associated British Ports
Position: Electronics Engineer
Period: Sept 2012 – June 2013 **Reason for leaving:** Better job offer.

Responsibilities:

- First real job following family sailing sabbatical
- Maintenance of key electronic systems; Radar, VHF, cameras etc around the port
- Collaborating with electrical and mechanical engineers on large-scale projects
- Repair and maintenance of equipment on coastal floating and fixed installations

Family Sailing Sabbatical – 2010 to 2012

Following years of planning and saving, we bought an elderly sailing yacht to cruise the Mediterranean and Caribbean as a family.

Quality Assurance Engineer / Motor-Yacht Skipper – ISO 9001

Employer: Raymarine (Manufacturer of quality marine electronics)
Position: Quality Assurance Engineer
Period: Nov 2005 – Mar 2010 **Reason for leaving:** Family Sabbatical

Responsibilities: Creating Test-Plan-driven projects for implementing the qualification process of new product, fault diagnosis and reporting, supervising and training both local and offshore staff.

- Awarded "Outstanding Achievement Award" for leading A-Series Product
- Board-level reporting of project status / analysis of bug trends and eradication thereof
- Listening to, and acting on feedback from live sea-trials
- Bench-testing of Multi-Function Displays, VHF radio, Radar and other systems
- Field testing & fault diagnosis of Radar, VHF, autopilot, supervisory and IT systems
- Customer support and training
- Staff training, supervision and counselling

Oceanair – ISO 9001 – Technical Support / Author

Employer: Oceanair Marine
Position: Technical Sales Support
Period: Nov 2004 – Nov 2005 **Reason for leaving:** Raymarine Job offer

Responsibilities: Writing and updating technical specs, training staff and distributors, marketing logistical support, website maintenance and Special Projects.

- Updating and writing of new technical documents
- Maintenance of the Company website
- International Boat-show logistics management, and sales
- Technical product training for staff and distributors
- Technical after-sales support for customers and distributors
- Some marketing logistics such as show-stand management and photography

1993 – 2004 Yacht Captain / Engineer / Instructor

Responsible for the safe operation of a series of multi-million-pound 17 - 40 metre yachts around the world. Two Transatlantic passages as skipper plus one as engineer, (s/y Mirabella). Very high level of self-sufficiency, as well as crew/team management & logistics.

- Giving owners / charterers the very BEST experience afloat
- Project management – voyage planning, spares & supplies, refit & repair logistics
- Crisis management – finding prompt solutions to offshore problems
- Maintenance of all systems including electronics, diesel plant, desalination plant, fuel management, cooling/freezing plant, hydraulics etc

1983 – 1993 Electronics & Telecoms

An apprenticeship at British Telecom International, including college day-release led to a junior management role in “International Networks Planning”. I later moved on to Networks Management with Mercury Communications. In search of more commercial focus I became a Sales Engineer for a small Telecoms company, before taking the role of Team Leader at the Carphone Warehouse head office.

Outside Interests

I love singing and playing guitar, and regularly contribute to local Open Mic nights! As a family we enjoy skiing and sailing holidays, and occasionally venturing off the beaten track.

I’m also on the team of newsreaders and engineers for a local audio newspaper for blind people.

The garden is a permanent project, and I still enjoy tinkering with my motorcycle as well as repairing broken stuff.

An electric bicycle was added to the fleet during lockdown; I’ve been out discovering the beautiful south downs, and loving it!