

Richard Andrews

Personal & Contact Details

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Nationality: British
Date of Birth: 28th July 1963 (Aged 55)
Nationality: British **Interests:** Sailing, Music, Skiing



Profile: Worldwide Commercial Yacht skipper / QA Engineer & Technical Author

- MCA 3000 Tonne Master **Revalidated Jan 2019** + RYA **Ocean-Master**
- Sail & **Motor Yacht skippering**, training, deliveries and commissioning
- Very experienced in **Fault Analysis** and Quality Assurance
- Former **Project Manager** (Discovery Yachts)
- Engineering background; (BT apprenticeship) **self-reliant in Electronics, Electrics, Mechanics**
- Highly creative and **effective problem solving**
- First class **communicator** with all levels
- **Dependable self-starter**, trustworthy and highly target motivated

Education

2012	RYA Commercial Ocean Master Sail/Power/Instructor
2006	Foundation Certificate in Software Testing (Information Systems Examining Board)
2001	MCA Class iv Master 3000 tonnes (Revalidated January 2019)
1986	HNC Electronics / Telecoms – Bucks New University, (High Wycombe College)
1978	5 "O" Levels including Science, Maths, English and French

Employment History: Technical Author, Training & Delivery skipper, Marine Projects

Employer: Andrews Marine Services
Position: Technical Author, Sailing Instructor, Delivery and Training skipper
Period: July 2016 – Present

Responsibilities:

- New Motor-Yacht delivery & logistics for Sunseeker, Princess & Fairline
- Writing technical documents & user-manuals for boat builders
- New Motor-Yacht design consulting
- Private Yacht Skipper and Engineer

Project Manager & Skipper

Employer: Discovery Yachts (Manufacturer of sailing yachts >£1million)
Position: Project Manager
Period: April 2015 – July 2016 **Reason for leaving:** Made redundant

Responsibilities:

- Establishing close relationships with (HNWI) customers; obtaining customer requirements, determining feasibility of specific requests
- Advising on available / appropriate options for new yachts
- Ensuring appropriate information flow via email, telephone and face-to-face meetings, organising, collating and promulgating that information
- Communicating customer requirements to the tradesmen; problem-solving new concepts
- Leading inter-departmental meetings to promote multi-directional information exchange
- Creation and maintenance of detailed Build Specification spreadsheets
- Principle customer representative throughout yacht build

Temporary Ops/Maintenance Manager/Skipper

Employer: Pure Latitude (20-yacht ownership scheme)
Position: Temp Operations Manager
Period: Nov 2014 – April 2015 **Reason for leaving:** Temp Contract

Responsibilities:

- Day to day management and maintenance of fleet of sailing and motor yachts
- Repair of electrics, mechanics and plumbing
- Planning of resources, and materials
- Running a small team of contractors
- Maintenance of accurate records

Chief Engineer, Fleet and Forts Maintenance Manager

Employer: Solent Forts (Spitbank, No Man's Land and Horse Sand Forts)
Position: "Chief Engineer" and fleet manager
Period: June 2013 – July 2014 **Reason for leaving:** Anti-social hours

Responsibilities:

- Highly customer-orientated role – usually HNWI's & UHNWI's
- Captain of fleet of passenger vessel, RIB and workboat
- Responsible for maintenance, upkeep and technical problem solving for three sea forts
- Project manager for services and systems upgrades

Electronics Engineer

Employer: Associated British Ports
Position: Electronics Engineer
Period: Sept 2012 – June 2013 **Reason for leaving:** Better job offer.

Responsibilities:

- First real job following family sailing sabbatical
- Maintenance of key electronic systems; Radar, VHF, cameras etc around the port
- Collaborating with electrical and mechanical engineers on large-scale projects
- Repair and maintenance of equipment on coastal floating and fixed installations

Family Sailing Sabbatical – 2010 to 2012

Following years of planning and saving, we bought an elderly sailing yacht to cruise the Mediterranean and Caribbean as a family.

Quality Assurance Engineer/Motor-Yacht Skipper – ISO 9001

Employer: Raymarine (Manufacturer of quality marine electronics)
Position: Quality Assurance Engineer
Period: Nov 2005 – Mar 2010 **Reason for leaving:** Family Sabbatical

Responsibilities: Creating Test-Plan-driven projects for implementing the qualification process of new product, fault diagnosis and reporting, supervising and training both local and offshore staff.

- ISO 9001 Environment
- Board-level reporting of project status / analysis of bug trends and eradication thereof
- Listening to, and acting on feedback from live sea-trials
- Bench-testing of Multi-Function Displays, VHF radio, Radar and other systems
- Field testing & fault diagnosis of Radar, VHF, autopilot, supervisory and IT systems
- Customer support and training
- Staff training, supervision and counselling

Oceanair – ISO 9001 – Technical Support / Authoring

Employer: Oceanair Marine
Position: Technical Sales Support
Period: Nov 2004 – Nov 2005 **Reason for leaving:** Raymarine Job offer

Responsibilities: Writing and updating technical specs, training staff and distributors, marketing logistical support, website maintenance and Special Projects.

- Updating and writing of new technical documents
- Maintenance of the Company website
- International Boat-show logistics management, and sales
- Technical product training for staff and distributors
- Technical after-sales support for customers and distributors
- Some marketing logistics such as show-stand management and photography

1993 – 2004 Yacht Captain / Engineer / Instructor

Responsible for the safe operation of various multi-million-pound yachts around the world. Two Transatlantic passages as skipper and one as engineer. Very high level of self-sufficiency, plus crew/team management & logistics.

- Giving owners / charterers the very BEST experience afloat
- Project management – voyage planning, spares & supplies, refit & repair logistics
- Crisis management – finding prompt solutions to offshore problems
- Maintenance of all systems including electronics, diesel plant, desalination plant, fuel management, cooling/freezing plant, hydraulics etc

1983 – 1993 Electronics & Telecoms

An apprenticeship at British Telecom International, including college day-release led to a junior management role in International Networks Planning. I later moved on to Networks Management with Mercury Communications. In search of more commercial focus I became a Sales Engineer for a small Telecoms company, before taking the role of Team Leader at the Carphone Warehouse head office.

Outside Interests

I love playing guitar, and run a lively church music group. As a family we enjoy skiing and sailing holidays. I'm also on the team of newsreaders and engineers for the local audio newspaper for the blind. The garden is a permanent project, and I still enjoy tinkering with my motorcycle in the garage, and electronics projects in the shed.